



From left Walter and Edilio Gianesi

## From agricultural implements to trains under the Channel

Edilio Gianesi, 80 years old and a chevalier of industry, is firmly in the saddle of his four companies

In Val Tidone there exists a reality that nobody would quite expect to find there. In fact, in a place with a very agricultural appearance four companies have in common a sole founder, Edilio Gianesi. A self-made industrialist and recipient of the chevalier of industry title, Gianesi comes from an agricultural family, native of the hills of the upper Val Tidone, in the commune of Romagnese. However, a farmer's life was not what Edilio wanted to choose for himself. At a very young age he went to work for a blacksmith "to learn the trade", as one used to say. "I began – Gianesi explains – by shoeing oxen and making agricul-

tural implements and window and door frames in iron and aluminium until I was then capable of making pressure tanks. The latter is precisely what is done in one of my companies, the Gianesi Edilio of Zavattarello. They manufacture oil separators, which are then fitted on Atlas Copco compressors all over the world, tanks for railway brakes (the trains that travel in the Channel tunnel have Gianesi tanks) and also tanks for the automatic regulating valve used in the gas ducts of leading world companies. Also located in Zavattarello is the G.B. Impianti, a company that carries out lathing and the working of metal sheets using highly technological and numerically controlled machinery. Going down along the valley, into the commune of Pianello Valtidone, we find the other two companies founded by Gianesi. The first to be created was RE.BI.GAS that reconditions GPL gas cylinders and tanks. A leader in Italy in its field, RE.BI.GAS has formed strong alliances with one of the most prominent companies in this sector. Then last, but

not least, the Nuova General Instruments was founded. This produces safety valves in brass and stainless steel using the most advanced technology and it has gained a position of primary importance on both the national and international market. "Safety valves – Gianesi explains – are used in all kinds of fields: from compressed air to steam, from the pharmaceutical industry to the food industry, from chemistry to air conditioning. Our company has 3.000 clients throughout the whole world". A jewel in the crown of the Nuova General Instruments is the ASME certification. It is the first company in Italy and the third in Europe to receive this prestigious American authorization for its entire production range. The company can be said to have absorbed Cavalier Gianesi's enthusiasm by osmosis. Each and every person in the company meticulously takes care of the good working of the company as if it were a highly important personal issue. At 80 years of age Cavalier Gianesi still sits in the saddle of his companies even though his son Walter, who has been working alongside his father for more than thirty years, has already acquired all the necessary experience to inherit his father's activity.